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16 December 1958

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JUST	<u>22</u>	NEXT REV	<u>2010</u>	AUTH:	HR 10-2

Dear [Redacted]

I am writing instead of calling you because there are so many dates involved in my story it would be difficult to give you the whole picture over the phone. The problem concerns the lack of progress by [Redacted] on the equipment you are developing for me.

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The history of this contract is as follows: Contract was let in June 1956 and called for the first prototype to be delivered in October 1957 and nine (9) additional prototypes in March 1958. In March 1958, [Redacted] requested and was given an extension for delivery until July 1958. One prototype was delivered in early October 1958 and was returned 29 October for reworking. There were many minor defects which could be remedied, but the tape cartridge and coder had to be completely redesigned.

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On 9 December two of my engineers visited [Redacted] to discuss progress. Participating in discussions concerning the program were:

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[Redacted]

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It appears now that the revised schedule calls for delivery of 10 prototypes less AC power supply by 1 March 1959.

The upshot of it all is that we seem to be in serious difficulty because of our commitments. Our commitments were made based upon [Redacted] promises. I don't know whether you can do anything to get earlier delivery or not, at least I thought I should appeal to you although I regret having to do

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so because I know you are so much involved in other things. Anyway, will you give it a try and let me know what can be done. The delivery date of 1 March was admitted by to be "optimistic". So delivery may be delayed even more.

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Sincerely,

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